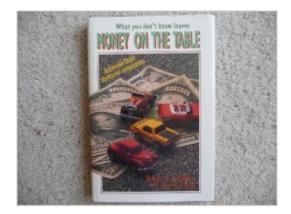
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Money On The Table: What You Don't Know Leaves Money On The Table





Synopsis

Leading experts in their specialties join to give auto dealers an objective comparison of various compensation methods for credit insurance and service contracts. This book provides the knowledge for dealers to make decisions on this critical component of dealership compensation.

Book Information

Hardcover: 259 pages Publisher: CreditRe Corporation; First Edition edition (1992) Language: English ISBN-10: 0962782025 ISBN-13: 978-0962782022 Product Dimensions: 9 x 6.3 x 0.8 inches Shipping Weight: 1.6 pounds Average Customer Review: Be the first to review this item Best Sellers Rank: #2,696,333 in Books (See Top 100 in Books) #32 in Books > Business & Money > Insurance > Automobile #13862 in Books > Engineering & Transportation > Automotive #28340 in Books > Engineering & Transportation > Transportation

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